Public Administration Review (PAR)
Symposium on Behavioral Approaches to Bureaucratic Red Tape and Administrative Burden

May 23-24, 2018
George Washington University

Symposium Editors:
Christopher Carrigan\textsuperscript{1}, Sanjay K. Pandey\textsuperscript{1}, and Gregg Van Ryzin\textsuperscript{2}

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Trachtenberg School of Public Policy & Public Administration
THE GEORGE WASHINGTON UNIVERSITY

Regulatory Studies Center
THE GEORGE WASHINGTON UNIVERSITY

Center for Experimental and Behavioral Public Administration
Schedule Overview

Wednesday, May 23, 2018
5:00 to 7:00 p.m. Reception (registration)
Location: City View Room (7th Floor), 1957 E Street N.W.

Thursday, May 24, 2018
All events will be held in the Media and Public Affairs (MPA) Building at 805 21st Street, N.W.
8:00 to 8:45 a.m. Breakfast and Welcome (registration)
Location: MPA Building, Basement

8:45 to 10:15 Concurrent Panels
Panel 01: Chair: Christopher Carrigan, Room 309
Panel 02: Chair: Gregg Van Ryzin, Room 310
Panel 03: Chair: Kathryn Newcomer, Room B07

10:15 to 10:30 Tea/Coffee Break, MPA Building, Basement

10:30 to 12:00 Concurrent Panels
Panel 04: Chair: Bert George, Room 309
Panel 05: Chair: Varun Gauri, Room 310
Panel 06: Chair: Daniel Rogger, Room B07

12:00 to 12:45 Lunch, MPA Building, Basement

12:45 to 2:15 Concurrent Panels
Panel 07: Chair: Jasmine Johnson, Room 309
Panel 08: Chair: Kate Yang, Room 310
Panel 09: Chair: R. Paul Battaglio, Room B07

2:15 to 2:30 Tea/Coffee Break, MPA Building, Basement

2:30 to 4:00 Concurrent Panels
Panel 10: Chair: Dylan Conger, Room 309
Panel 11: Chair: Eiko Strader, Room 310
Panel 12: Chair: Joseph Cordes, Room B07

4:00 to 4:45 Closing Comments and Next Steps, MPA Building, Basement
R. Paul Battaglio, Professor, University of Texas at Dallas and Co-Editor-in-Chief, Public Administration Review
THURSDAY, MAY 24, 2018, 8:45-10:15 a.m.

Panel 01
Location: Room 309
Chair: Christopher Carrigan, George Washington University

“Frozen Public Preferences about Policy Design: The Clash between the Judiciary and the Executive on New Delhi’s Odd-Even Rule”
Liam F. Beiser-McGrath, ETH Zurich
Thomas Bernauer, ETH Zurich
Aseem Prakash, University of Washington, Seattle
Discussant: Tobias Bach, University of Oslo

“What is a Rational Consumer’s Discount Rate?”
James Broughel, Mercatus Center, George Mason University
Discussant: Zhoudan Xie, GW Regulatory Studies Center, George Washington University

“When Are Nudges Desirable? Benefit Validity When Preferences Aren’t Consistently Revealed”
David L. Weimer, University of Wisconsin-Madison
Discussant: Florentin Blanc, World Bank Group

“Measuring the Use of Behavioral Economics to Justify Regulation”
Sofie E. Miller, Department of Energy
Discussant: Debra Borie-Holtz, Rutgers University

Panel 02
Location: Room 310
Chair: Gregg Van Ryzin, Rutgers University, Newark

“Emotional Responses to Bureaucratic Red Tape”
Fabian Hattke, Hamburg University
David Hensel, Helmut Schmidt University
Janne Kalucza, Hamburg University
Cordelia Mühlbach, Helmut Schmidt University
Judith Znanewitz, Helmut Schmidt University
Discussant: Bert George, Erasmus University Rotterdam

“Can Red Tape Decrease Perceived Legitimacy?”
Xiaoqian Li, Tsinghua University
Discussant: Babette Gommers, University of Antwerp
“Red Tape, Prospect Theory, and a Willingness toward Citizen Engagement”
William G. Resh, University of Southern California
Cynthia Wilkes, University of Southern California
John D. Marvel, George Mason University
Discussant: Martin Sievert, University of Hamburg

Panel 03
Location: Room B07
Chair: Kathryn Newcomer, George Washington University

“Robotic Bureaucracy: An Assessment of Burden Shift in University Research Administration”
Barry Bozeman, Arizona State University
Jan Youtie, Georgia Tech
Jiwon Jung, Arizona State University
Craig Boardman, Arizona State University
Discussant: Lael R. Keiser, University of Missouri

“A Theory of Administrative Burdens”
Pamela Herd, University of Wisconsin-Madison
Donald P. Moynihan, University of Wisconsin-Madison
Discussant: Ashley M. Fox, University at Albany

“Values, Purpose, and Burden: Priming and Perceptions of Red Tape among Public Employees”
Sean Webeck, Indiana University
Jill Nicholson-Crotty, Indiana University
Sean Nicholson-Crotty, Indiana University
Discussant: Xiaoli Lu, Tsinghua University
Panel 04
Location: Room 309
Chair: Bert George, Erasmus University Rotterdam

“Cognitive Biases and Blind Spots in Decision-Making – Why Rule Production is Biased Towards Red Tape”
Tobias Bach, University of Oslo
Kai Wegrich, Hertie School of Governance
Discussant: Liam F. Beiser-McGrath, ETH Zurich

“Nudges as Regulatory Tools”
Christopher Carrigan, George Washington University
Cary Coglianese, University of Pennsylvania
Discussant: Patrick S. Roberts, Virginia Tech

“Effective Rules and Enforcement: Bank Regulation and the 2008 Financial Crisis”
Justin Rex, Bowling Green State University
Discussant: Stuart Shapiro, Rutgers University

Panel 05
Location: Room 310
Chair: Varun Gauri, World Bank Group

“Red Tape and Psychological Capital: A Balancing Act”
Yvonne Brunetto, Southern Cross University
Georgios Kominis, University of Glasgow
Adina Dudau, University of Glasgow
Discussants: Nefara Riesch, University of California, Berkeley

“Red Tape and Administrative Burden as Obstacles to Employee Recruitment? Behavioral Consequences for the Public Sector in the War for Talent”
Martin Sievert, University of Hamburg
Dominik Vogel, University of Hamburg
Discussant: Katherine Gan, The Lab @ DC

“Rule Formalization, Gender Congruence, and Deservingness: Examining Prosocial Rule Breaking for Internal and External Stakeholders”
Jaclyn Piatak, University of North Carolina at Charlotte
Zachary Mohr, University of North Carolina at Charlotte
Discussant: Rekha Balu, MDRC
Panel 06

Location: Room B07
Chair: Daniel Rogger, World Bank Group

“**Institutional Racism and its Behavioral Implications for Red Tape and Administrative Burden in the United States**”
Grant Blume, University of Washington
Crystal Hall, University of Washington
Discussant: Jan Youtie, Georgia Tech

“**Administrative Self-Exclusion: Behavioral Explanations for the Non-Participation of Vulnerable Citizens in Argentina’s Main Conditional Cash Transfer Program**”
Mariana Chudnovsky, Center for Research and Teaching in Economics (CIDE)
Rik Peeters, Center for Research and Teaching in Economics (CIDE)
Discussant: Alan Zarychta, University of Chicago

“**Clients’ Help Deservingness, Crowd Situational Stress and Street-Level Bureaucrats’ Discretion: An Experimental Study of Chengguan Officers in China**”
Xiaoli Lu, Tsinghua University
Hao Xu, Tsinghua University
Weijie Wang, University of Missouri
Discussant: Sean Nicholson-Crotty, Indiana University
THURSDAY, MAY 24, 2018, 12:45-2:15 p.m.

Panel 07
Location: Room 309
Chair: Jasmine Johnson, George Washington University

“Why Public Employees Rebel: Guerrilla Government in the Public Sector”
Gary E. Hollibaugh, Jr., University of Notre Dame
Matthew R. Miles, Brigham Young University Idaho
Chad B. Newswander, Brigham Young University Idaho
Justin S. Vaughn, Boise State University
Discussant: Justin Rex, Bowling Green State University

“Applying Behavioral Insights to Regulators”
Susan Dudley, GW Regulatory Studies Center, George Washington University
Zhoudan Xie, GW Regulatory Studies Center, George Washington University
Discussant: David L. Weimer, University of Wisconsin-Madison

“Decision Biases and Heuristics Among Emergency Managers: Just Like the Public They Manage For”
Patrick S. Roberts, Virginia Tech
Kris Wernstedt, Virginia Tech and Ardhi University, Tanzania
Discussant: Michael Siciliano, University of Illinois at Chicago

Panel 08
Location: Room 310
Chair: Kate Yang, George Washington University

“Negative Effects of Bureaucratic Red Tape on Human Resources and Performance: A Meta-Analysis”
Bert George, Erasmus University Rotterdam
Mieke Audenaert, Ghent University
Adelien Decramer, Ghent University
Bram Steijn, Erasmus University Rotterdam
Sanjay K. Pandey, George Washington University
Discussant: Fabian Hattke, Hamburg University

“When Burdens Become Blessings: A Field Experiment on the Administration of Police Recruitment”
Babette Gommers, University of Antwerp
Wouter Van Dooren, University of Antwerp
Discussant: Xiaoqian Li, Tsinghua University
“Thick Red Tape and the Thin Blue Line: A Field Study on Reducing Administrative Burden in Police Recruitment”
Elizabeth Linos, University of California, Berkeley
Nefara Riesch, University of California, Berkeley
Discussant: M. Jae Moon, Yonsei University

Panel 09
Location: Room B07
Chair: R. Paul Battaglio, University of Texas at Dallas

“Administrative Easing: The Diffusion of Red Tape Reduction in Medicaid Enrollment Procedures across the States”
Ashley M. Fox, University at Albany
Wenhui Feng, University at Albany
Edmund C. Stazyk, University at Albany
Discussant: Pamela Herd, University of Wisconsin-Madison

“Decentralization’s Effects on Motivation and Effort among Bureaucrats: Evidence from Health Sector Reform in Honduras”
Alan Zarychta, University of Chicago
Tara Grillos, Purdue University
Krister Andersson, University of Colorado Boulder
Discussant: Kenneth A. Kriz, University of Illinois at Springfield

“Does Administrative Burden Influence Public Support for Government Programs? Evidence from a Survey Experiment”
Lael R. Keiser, University of Missouri
Susan M. Miller, University of South Carolina
Discussant: Grant Blume, University of Washington

“Advancing the Theory of Administrative Burden through Citizen Experiences”
Nidhi Vij Mali, University of Mississippi
Discussant: Marvin Phaup, George Washington University
Panel 10
Location: Room 309
Chair: Dylan Conger, George Washington University

“Why (and When) Do Small Businesses Hate Regulation?”
Stuart Shapiro, Rutgers University
Debra Borie-Holtz, Rutgers University
Discussant: Christopher Carrigan, George Washington University

“Navigating the Labyrinth: Academic Scientists’ Responses to New Regulatory Controls on Biological Material Inputs to Research”
Eric Welch, Arizona State University
Gabel Taggart, Arizona State University
Mary Feeney, Arizona State University
Michael Siciliano, University of Illinois at Chicago
Discussant: Gary E. Hollibaugh, Jr., University of Notre Dame

“Regulatory Inspections and Enforcement: Ignoring or Leveraging Behavioral Approaches and Insights?”
Florentin Blanc, World Bank Group
Discussant: James Broughel, Mercatus Center, George Mason University

Panel 11
Location: Room 310
Chair: Eiko Strader, George Washington University

“Using Behavioral ‘Nudges’ to Improve Compliance: The Case of Colombia Social Protection Contributions”
James Alm, Tulane University
Laura Rosales Cifuentes, Gandour Consultores
Carlos Mauricio Ortiz Niño, Gandour Consultores
Diana Rocha, Gandour Consultores
Discussant: Rik Peeters, Center for Research and Teaching in Economics (CIDE)

“Anchor Management: A Field Experiment to Encourage Families on TANF to Meet Recertification Deadlines”
Katherine Gan, The Lab @ DC
Karissa Minnich, The Lab @ DC
Ryan T. Moore, The Lab @ DC
David Yokum, The Lab @ DC
Discussant: Cynthia Wilkes, University of Southern California
“Investigating Emotional Responses to Social Services Programs”
Rekha Balu, MDRC
Nadine Dechausay, MDRC
Discussant: Jaclyn Piatak, University of North Carolina at Charlotte

Panel 12
Location: Room B07
Chair: Joseph Cordes, George Washington University

“Does Affect Have an Effect? Willingness to Pay and Psychophysical Numbing”
Kenneth A. Kriz, University of Illinois at Springfield
C. Brendan Clark, Wichita State University
Discussant: Mariana Chudnovsky, Center for Research and Teaching in Economics (CIDE)

Marvin Phaup, George Washington University
Qiuran Wang, George Washington University
Rachel Williams, George Washington University
Discussant: Susan M. Miller, University of South Carolina

M. Jae Moon, Yonsei University
Jeongsook Kim, Yonsei University
Sehee Jung, Yonsei University
Discussant: Elizabeth Linos, University of California, Berkeley